

PMI was formulated with the concept of combining the products and services of a national payroll company with the support of an award winning customer service driven organization. Through years of experience we have developed a systematic approach to providing payroll solutions for our clients. From one employee to thousands of employees, we have a solution that will work for your company. Our clients are not numbers, they are a wide array of industry groups comprised of people. People who value service and are seeking long term relationships to move their respective organizations forward. With a broad product line and a certified, knowledgeable staff PMI has made the concept a reality. We have one of the highest retention ratings in the industry.

## Convenience

- ◆ Payroll is the most common professional service outsourced by businesses today.
- ◆ We offer a wide array of products and services that make payroll processing easier for our clients.
  - **Web Payroll**
  - **Integrated HR Module**
  - **Comprehensive Payroll Tax Service**
    - Payroll Tax Remittance
    - Payroll Tax Filing
    - W2's/1099's
  - **Third Party Agency Checks**
    - IRS Levies
    - Child Support Orders
    - Garnishments
  - **Unlimited Reporting Options**
  - **Time Off Accrual Tracking**
  - **New Hire Reporting**
  - **Human Resources**
    - Employee Self Service
    - Advanced HR
  - **GL Interfaces**
  - **Retirement Plans**
  - **Time and Labor Management**
  - **Section 125 Administration**
  - **COBRA Administration**
  - **"Pay as You Pay" Workers Compensation**
  - \* **Consult with a sales professional for full menu of services**
- ◆ Our clients don't spend their valuable time dealing with payroll issues, they simply forward anything payroll-related and we take care of the rest.

## Cost Savings

- ◆ PMI can offer payroll service 20-30% less expensive than our national competitors.
- ◆ An outsourced check, on average, is \$3.60 less expensive than a check produced in-house.
- ◆ Last year the IRS assessed 8.6 billion dollars in payroll tax penalties on over 30% of all businesses in the United States.
- ◆ **PMI protects our clients** from payroll tax penalties, saving our clients money.
- ◆ **PMI protects our clients** against costly new hire reporting penalties, once again saving our clients money.

## Compliance

- ◆ PMI stays up to date with the latest payroll and tax related laws, so our clients don't have to.
- ◆ PMI clients are guaranteed their payroll tax payments and filings are compliant with federal, state and local laws.
- ◆ PMI clients are guaranteed their new hire reporting is prepared and filed according to federal and state laws.

## Client Care

- ◆ PMI's primary commitment is making sure our clients are satisfied.
- ◆ PMI clients always talk to a live person.
- ◆ PMI's customer service team is certified with APA accreditations, this ensures that our clients will always get the most knowledgeable answers to their payroll questions.

**\*Three Month Guarantee:**

**If for any reason a client is not completely satisfied with our service, we will refund their fees. No conditions, guaranteed!**



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